Universiti Malaysia Pahang

Internal Test

Lecture Group-II

Sub: Project Communication and Negotiation

Test: Quiz

Date: 27.09.2017

Full Marks: 25

Time: 30 Minutes

Answer **ALL** questions.

Each question carries equal marks. Write your answer in one to two lines only.

- 1. Mention any two characteristics of a project.
- 2. How do you feel suitable to be a Project Manager?
- 3. What are the activities in the execution phase of a project?
- 4. Mention the principle of completeness in effective communication.
- 5. What is the role of Project Leader in a Project?
- 6. How written communication can be effective?
- 7. Generally, how prime objective of a project is determined?
- 8. Do you feel client of a project determines the future of a project, if yes/no, mention.
- 9. Group dynamics helps in developing working ability in a project. (True/False)
- 10. Stakeholder management in project is essential. (True/False)
- 11. How an employee working in a project can improve his/her writing skill?
- 12. Employee satisfaction is one of the priorities in any project. (If wrong, rectify)
- 13. It is good to have a balance between people and technology in any project. (True/False)
- 14. What is the advantage of effective written communication?
- 15. Mention any two activities in the controlling phase of any project.
- 16. Effective communication refers to verbal communication only. (True/False).
- 17. Body language is very important for a project leader. (True/False)
- 18. The study of variations in pitch, speed, volume and pauses to convey meaning in communication is known as
- 19. An effective project leader should be emotionally intelligent. (True/False)
- 20. Budgeting phase is also known as _____ phase of a project.
- 21. Give any two reasons of project failure.
- 22. Mention any two characters of an effective employee in a project.
- 23. Body language is important in communication. (If wrong, rectify)
- 24. Informal communication is required for effective communication. (If wrong, rectify)
- 25. Friendly gesture and respect to cultures are helpful in a project. (True/False)

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WISH YOU GOOD LUCK

ANSWER

- 1. Temporary in nature, Unique deliverable of service or product, Progressive Elaboration
- 2. Effective communication skill, negotiation skill, sound in professional project management Knowledge, qualities to lead a project team
- 3. Execution phase to execute the activities, making plan into action, utilisation of resources, functioning of working teams
- 4. Completeness refers to give a complete message from which gives complete understanding by the receiver and helps in directing further activities.
- 5. Project Leader has to lead, plan, organize, motivate, direct, resolve any conflict, control and strive to achieve the projected goals.

- 6. The 7C's of communication principles have to be followed for effective writing communication.
- 7. The prime objective of a project is determined from the expectations of the client and accordingly activities need to be followed from the initial phase of a project.
- 8. Yes
- 9. True
- 10. True
- 11. Practice, understanding the receiver's level of understanding, simple, easy and concise writing.
- 12. Correct
- 13. True
- 14. Executing the activities and ensuring achievement of project goals as expected.
- 15. Assessing problems, analysing preventive measures, taking corrective actions.
- 16. False
- 17. True
- 18. Paralanguage
- 19. True
- 20. Controlling
- 21. Delay, Poor quality of service, conflict, ineffective negotiation.
- 22. Committed, goal congruent, sound in human relations and technical skills.
- 23. True
- 24. True
- 25. True

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