Matric ID:	Internal Evaluation	Date:/10/2017
Sub: Project Communication & Negotiation Test: Mid Term Lecture Group-II		Full Marks: 50 Time: 1 hour
Answer ALL questions. Each question carries equal marks. Analyse your answer.		3 x 10 = 30
Section-A		

Universiti Malaysia Pahang

1. Diagrammatically discuss communication process in a construction project.

2. How can you conduct a high quality meeting in a project? Explain.

3. What are activities in the controlling phase of a project? Explain.

4. Explain the importance of project documentation.

- 5. What are the requirements for a 'health development project for rural people'? Explain.
- 6. Discuss the importance of Formal Communication in a project.
- 7. Explain the principle of completeness in project communication.
- 8. The project leader should be an effective communicator. Discuss.

9. Prepare a Check-List of activities for a Project Leader.

10. Explain any two problems in project communication.

Section-B

Questions on Action Plan:

Think that you were in the situation and what would be your action, mention in two lines.

11. Situation:

In a tourism project, you are the project leader. The project has been completed. But for the first eight months, the rate of people visiting the tourist centre of the project is very discouraging. The client is dissatisfied as the project is not incurring profits.

$2 \ge 10 = 20$

Action:

12. Situation:

In an agriculture project, it is observed that the company taking the project is always having losses due to natural calamity. The big project taken by the company has big problem to repay loan to bank. You are the Project Leader and promised the company to have more profits.

Action: what would be your action plan?

13. Situation

Food processing industry is attracting to young entrepreneurs in Malaysia. One of your friends is interested to invest to start this industry. As a Consultant for this industry, he has hired you for six months paying you salary.

Action: What would be your activities? List any Five activities on Priority basis.

14. Situation:

The team members in a health project have less commitment and have more problems among themselves. They have more misunderstanding in communication. The target for developing one village in six months could not be achieved.

Action: What would be your immediate action being a leader of the health project?

15. Situation:

You are the Communication Manager of a **Youth Development Project**. Which information are required to plan for effective communication in the project in its initial phase.

Action:

16. Situation:

The present construction project in Pahang is having excellent profits. People prefer to purchase houses in Pahang. The State Pahang is going to be one of the major States in infrastructure in development in near future.

You have been given the responsibility for ensuring best services to the customers of the on-going construction project. How would you develop a template for providing customer service? **Action:**

17. Situation:

You are the leader of a project titled, "Keep the Environment Green". You require employees of ten employees for your project team.

Action:

What would be the action plan for making your project team?

18. Situation:

You have been given the responsibility to be the Assistant Project Leader of "High Speed Rail Project from Kula Lumpur to Singapore". You have been asked for writing your duties.

Action:

What would be your duties and responsibilities?

19. Situation:

You are the Project Leader of Port Development in Kuantan. This is going to be a new and very attractive project for business. It has to generate more revenue.

Action:

What characteristics you should possess to lead the project?

20. Situation:

You are in a conflicting situation in managing a project team. The team members are not ready to negotiate with you. But, all the team members are good human beings and creative resources for the project.

Action:

Which conflict management style you would prefer to use? If it is collaboration, explain its reason.

WISH YOU GOOD LUCK

Signature of Student